

End-to-End Solutions Ensures Smooth Acquisition in High-Stakes Deal

Unmatched capabilities and expertise with regulatory disclosure requests allows Kroll Ontrack to seamlessly manage significant amounts of data under the tightest deadlines.

The Situation

Following a Second Request from the Department of Justice (DOJ) regarding a large and complex acquisition, two leading technology companies with extremely tight deadlines and over a half-billion dollars at stake approached Kroll Ontrack to get the job done. The companies needed an expert with top-notch capabilities and experience navigating regulatory disclosures, as the large volume of data for collection and processing left little room for error.

The Solution

Given the unique needs of each organization, Kroll Ontrack developed a custom solution for both companies. Together, the solution required onsite data collection at multiple locations across the U.S., along with remote collection capabilities, and involved various forms of media including personal hard drives, network file and e-mail servers, and hard copy documents. Kroll Ontrack's national presence, ability to leverage local resources and technological prowess allowed for a rapid and smooth data collection process, ultimately minimizing cost and risk for both clients. In total, Kroll Ontrack collected over 3 terabytes of data, but was able to reduce data volumes to 1.5 terabytes before processing and utilized advance filtering techniques to reduce the volume to approximately 1 terabyte for review in Ontrack® Inview™.

During review Kroll Ontrack coordinated and managed daily status calls of all vendors involved with the project. Reviewers were able to use customizable search solutions within Ontrack Inview, including near-duplication technology, custom query of data types and keyword filtering to conduct an efficient review across multiple time zones and locations.

Kroll Ontrack's unmatched expertise working with the DOJ also provided a significant advantage to both clients. Kroll Ontrack worked with the DOJ from the outset to ensure no problems would arise when the documents were produced – an essential step based on the tight deadlines and amount at stake. Overall, Kroll Ontrack produced a total of 26 million pages to the DOJ in three weeks, meeting deadlines and satisfying DOJ production requirements. In the end, one client's outside counsel contact stated the process was the smoothest second request he had ever worked on.

The Resolution

The acquisition was approved on time and within discovery budget thanks to the capabilities Kroll Ontrack has including:

- » Robust processing capabilities and leverage of local resources in all corners of the U.S.
- » Customized search solutions that allowed for a seamless, efficient review within the award-winning Ontrack Inview.
- » Comprehensive, flexible solutions that met each client's collection, processing, review and production needs.
- » Unparalleled knowledge and experience with regulatory compliance requests.