

## **E-Discovery Offerings Aiming for Simplicity**

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Several e-discovery companies announced new services and software this week, all focused on simplifying the experience for customers.

Kroll Ontrack's official launch of the Verve hosted e-discovery service is being advertised as a do-it-yourself approach for customers to upload data, select processing criteria, conduct their own review, and download the processed results. "Verve users benefit from no up-front investment in hardware, IT training or staffing for installation or maintenance, and no maintenance or upgrade fees," officials in Minneapolis asserted.

Verve has an introductory price of \$1,500 for 60 GB. "Verve's flexible pricing should increase business for Kroll. With corporate legal departments and large organizations with substantial amounts of data often preferring subscription models, and smaller firms often preferring volume-based pricing, we believe the different price models are another good move," industry analyst David Horrigan of The 451 Group wrote.

The service is a different direction for Kroll, which also notably stopped offering its Compass data archiving software a few months ago, Director of Discovery Michele Lange said in October. Kroll is planning to partner with other companies for new archiving and information management products, the details of which will be announced soon, she said.

Another company, IE Discovery, took the same tack as Kroll's Verve service. IE Discovery on Oct. 24 announced its own self-service site, eDiscoveryDIY.com, which costs \$499 for up to 500 MB, \$1,799 for up to 2 GB, and \$2,999 for up to 5 GB, the company's frequently asked questions states.

EMC, at its user conference in Berlin, Germany, announced that its Kazeon e-discovery software is now in version 4.6. EMC is doing its part to simplify discovery by connecting Kazeon to Microsoft's Exchange 2010 and SharePoint servers, and also to EMC's own content and email management software, along with IBM Lotus Domino Server and Symantec Enterprise Vault. Similar connections to EMC storage hardware will be in a subsequent version, officials said in August.

Also new in the Kazeon application are role management, remote collection, and language support in the early case assessment process for French, German, Italian, and Spanish. In addition the software is being used by service provider Merrill Corp., which integrated it into their own litigation support services, officials of the Hopkinton, Mass. data storage giant added.

Lesser-known company InterLegis on Tuesday upgraded its Discovery360 Desktop software to version 5.5, which officials said is faster than the previous version 5.0. The 20-person Dallas company formed in 1998 and has several dozen customers, a representative said. It charges \$25 per gigabyte for hosting and \$275 per gigabyte for final processing.

